



# Clear Intentions <sup>INC</sup>

*Leading and Launching You to Reach Your Potential*

COACHING <sup>plus</sup> NET® • ASSESSMENT • TRAINING • SPEAKING

## Team and Family Business Coaching

Successful organizations are run by efficient teams. They know what they need to do, hold efficient meetings and complete objectives on time. They may disagree, but conflict is based on ideas, not emotions. Successful teams trust each other, commit to decisions & action plans, hold each other accountable, focus on collective team results, and understand how their team contributes to the success of the organization.

### **Family Business Coaching**

Beyond confronting common business challenges, family-owned businesses deal with issues rarely discussed in business schools such as: succession and family dynamics, bringing children into the business, intergenerational conflict, marital and sibling conflict, and the distribution of assets following divorce or death. Tradition, shared values and commitment give family businesses a unique edge in facing difficult challenges, but the many complexities of families can also create complications. Working with a family business coach can speed an enterprise through rough phases, and create a path for success.

Our unique coaching formula called Coaching Plus NET combines removing conscious and not-so-conscious emotional barriers to success with inquiry, planning and taking action. We have found this to be the ideal combination for a family business, where many issues are deeply embedded into peoples' consciousness, and family members have outdated perceptions about each other from the past. Our coaching process allows people to create a future free from the past, based on the reality of the present, which leads to effectiveness, efficiency and fun.

### **Team Coaching**

Team coaching is the process of a single coach working with a team of leaders or an existing department. Team coaching provides groups and teams the opportunity to go beyond their current abilities. By working with a team in the context of its everyday work and challenges, we introduce new ideas and see opportunities for improving team performance.

Team coaching enables an empowering culture within the organization to grow. It helps teams to work in unison to make their vision a reality. This translates to higher employee productivity, effective leadership development, greater company morale and higher profitability rates, both short and long term.

Benefits to Team Members Who Receive Team Coaching and Training include:

- Improved team performance and a focus on results
- A greater sense of trust and respect
- An increase in motivation
- A clear relationship between the team's daily work and the organization's mission
- An increase in creative problem solving and the ability to engage in appropriate debate

